



L'EDITION FACC Philadelphia

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Winter/Spring 2007 Issue

Ambassador Jean-David Levitte Addresses FACC Members

On Thursday, January 25th, over 100 FACC Members and guests gathered at the law firm of DLA Piper US LLP to hear H.E. Jean-David Levitte, Ambassador of France to the US, give an update on French-American relations.

Our two countries are united by a friendship that goes back more than 200 years. This bond is especially strong because it is rooted in shared values which enable us to address the most important challenges we face, foremost among them terrorism. France has also been the victim of terrorism at home and abroad and recognizes the necessity of a global coordinated response. After the tragedy of September 11, 2001, France's President Chirac was the first head of State to come to the US. France is a partner with the US in Afghanistan, as well as a major player in NATO. French and American inter-agency cooperation on terrorism is ongoing and exemplary.

Foreign direct investment is the cornerstone of strong French-American economic relations. There are at least 2,400 French subsidiaries in the US, providing more than 500,000 direct jobs. US subsidiaries in France provide about 580,000 direct jobs. Commercial ties with France are extensive, mutually profitable, and growing, with approximately \$1 billion in commercial transactions taking place every day.

After his remarks, the Ambassador responded to some interesting and tough questions from the audience with his usual candor and good spirit.

FACC President Peter Tucci recognized the following special guests: Jean-Pierre Allex-Lyoudi, Consul General of France



FACC President Peter Tucci presented the Philadelphia Skyline Bowl to Ambassador Levitte.

in Washington DC; Michael Scullin, Honorary Consul of France in Philadelphia; Danièle Thomas Easton, former Honorary Consul of France in Philadelphia & Wilmington; as well as Stanhope Browne and Raymond Eid, former Honorary Consuls of France in Philadelphia and Wilmington respectively.

After the formal program, guests networked and enjoyed a selection of fine wine and a lavish buffet sponsored by DLA Piper US LLP. With 3,200 lawyers located in 24 countries and 63 offices throughout Asia, Europe, the Middle East and the US, DLA Piper is positioned to help companies with all their legal needs anywhere in the world.

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FACC Event Calendar

Thursday, March 8, 2007, 6-8 PM

International Networking Reception Host-Sponsored by the Residences at Two Liberty Place with the French-American Chamber of Commerce, British-American Business Council, Chilean and American Chamber of Commerce, and the German-American Chamber of Commerce. Corporate Sponsors: Asher & Company, Ltd., Wolf Block LLP, Volpe and Koenig P.C.

Tuesday, April 17, 2007, 8-10 AM

Presentation by John Bruton, European Union Ambassador to the United States.

TBA, 2007, 8-10 AM

Global Economic Outlook with Dr. Andrew McLaughlin, Group Chief Economist, The Royal Bank of Scotland (parent of Citizens Bank).

Friday, June 8, 2007, 7-11:30 PM

17th Annual Fête du Printemps, Black-tie Spring Gala, honoring Jean-François Phelizon, Vice-Chairman, President & CEO of Saint-Gobain Corporation. This event is the most prestigious gathering of Greater Philadelphia's French-American business leaders. Host-Sponsored by the Sheraton Society Hill.

Thursday, September 27, 2007, 6-8 PM

11th Annual Barry Callebaut Chocolate Festival at The Restaurant School at Walnut Hill College. Guests will enjoy networking and bubbly beverages with hors d'oeuvres and chocolate desserts prepared and served by the students.

For updates and to register online, visit www.faccphila.org

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SAVOR



Special thanks to Jennifer Garant, the artist who created this whimsical design for our event. Visit www.jennifergarant.com



The 2006 Beaujolais Nouveau from Georges Duboeuf was a hit!

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Joe Deeney & Carolyn Baur, Account Executives from Air France, sponsor of the Grand Prize Trip to Paris for Two.

8th Annual Summer Contacts Networking Reception at Brasserie Perrier

Thursday, August 24th
Host-Sponsored by



Lisa DeMasi & Joe Wolf of Signature Restaurants by Georges Perrier with FACC's Judy Ujobai & Peter Tucci.

Over 70 FACC Members and guests enjoyed refreshments and hors d'oeuvres, as well as productive networking and a business card drawing for prizes. Signature Restaurants by Georges Perrier hosted the event in the splendid private dining room upstairs at Brasserie Perrier.



Kristin Daly of Osmio and her husband Brian with Tom Golabek of HSBC Bank USA, N.A.

Meet the CEO Business Reception with Michel de Rosen, Chairman, President & CEO of ViroPharma

Thursday, September 14th
Host-Sponsored by
The Westin Philadelphia



Robert Heideck, Executive Partner, Pepper Hamilton LLP, with Michel de Rosen, Jonathan Hagens of the Westin, and FACC President Peter Tucci.

Michel de Rosen gave a spell-binding presentation on his dynamic Exton-based company and the challenges facing the pharmaceutical industry. Mr. de Rosen is the former Chairman & CEO of Rhone-Poulenc Rorer. Over 60 guests enjoyed networking and a cocktail reception.



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For more information and to book your next meeting, call Kelly Gallagher, Sales Manager, at 215-575-6917.

For evening events (a meeting, reception or dinner) that are booked and held by March 31, 2007, FACC members will receive a **15% discount** on food and beverage charges (prior to applicable service charges and tax).

For an exciting, interactive experience ask us about our **Share Dinner**.



For more information and to book your next evening event, call Stewart Mahan, Director of Catering & Conference Services, at 215-640-8575.



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FACC Members Rick Grimaldi and Rob Seiger represent local and regional and international businesses. Mr. Grimaldi is Counsel in the Labor and Employment Law Group and focuses his practice on representing management in domestic and international labor and employment counseling and litigation, including discrimination, wrongful discharge, reductions in force, labor relations, privacy and executive level agreements such as employment contracts and non-compete/proprietary information matters. Mr. Seiger is Counsel and Chair of the Immigration Practice Group which advises businesses, universities, professional athletes and individual foreign nationals in obtaining and retaining work visas for employment in the US. He also regularly advises human resources management professionals in the development and modification of internal immigration procedures and protocols.



Rick Grimaldi
215-864-6350



Robert Seiger
215-864-7021

White and Williams LLP

1800 One Liberty Place
Philadelphia, PA 19103

215-864-7000 / 215-864-7123 Fax

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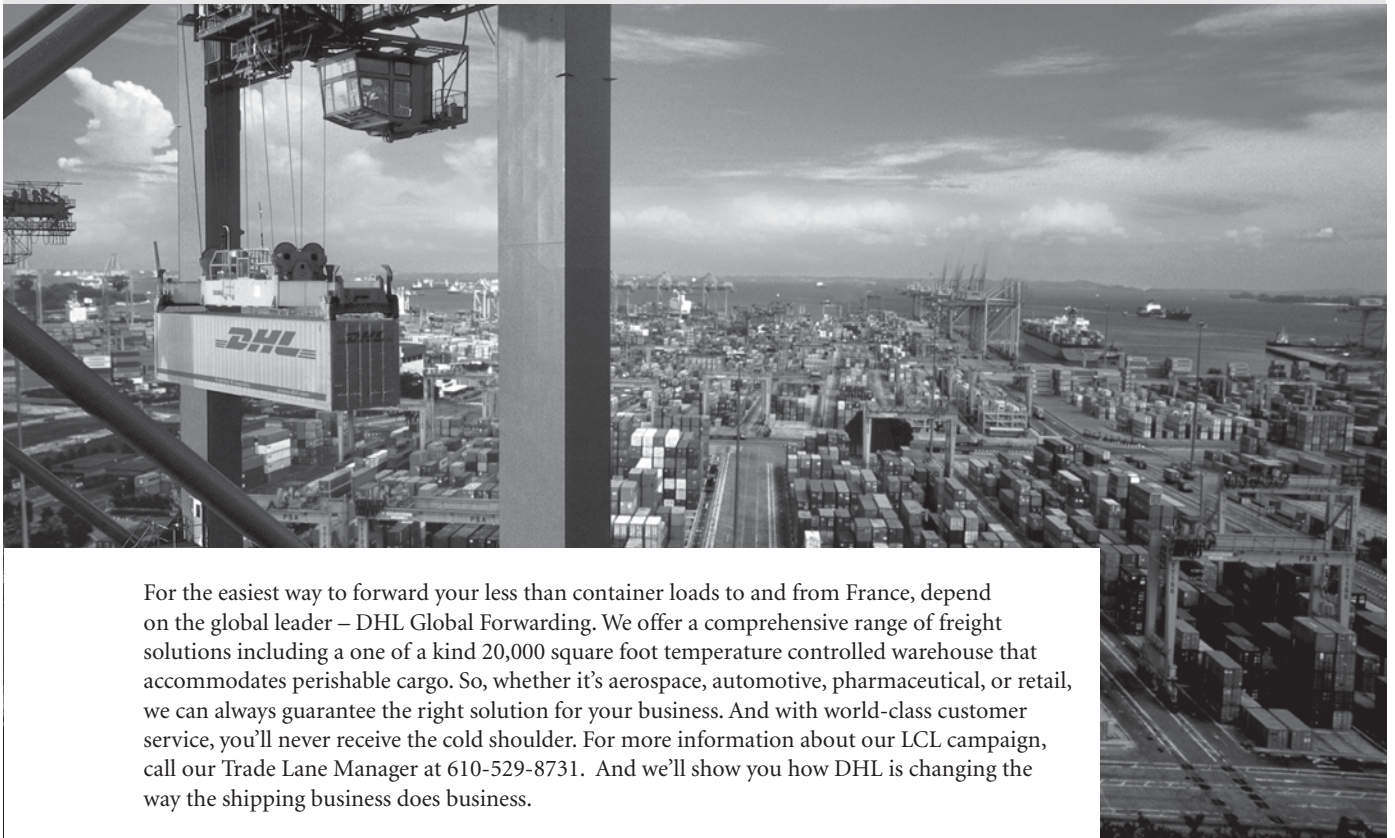
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Standard language training is not sufficient for business executives. Mistakes due to miscommunications or misunderstandings are far too costly. The Corporate Language Workshops fulfills the needs of executives who need to be able to communicate fluently and with confidence on a wide range of specialized topics, and understand the nuances of a native speaker.

In an increasingly global economy, language proficiency for corporate personnel is becoming more of a mandate. Corporations are discovering not only that fluent, language-trained employees are better equipped to handle problems that arise abroad, but also that fluency creates a better business rapport, as foreign speakers are more cordial and eager to transact business with an executive who speaks their language.

In fact, CEOs, administrators and other supervisory personnel are taking training specifically geared to their language needs from the Corporate Language Workshops. Focuses include, but are not limited to, chairing/participating in international meetings with ease, conducting negotiations and detailed business affairs in person and over the phone, writing and delivering presentations with confidence, and fielding questions. The Corporate Language Workshops has programs

specifically geared to all levels of the corporate hierarchy including support staff. By the age of 21, Ms. Ross had lived on four continents and spoke six languages fluently. Arriving in the USA at 22, she took a position teaching and graduated to the position of "method trainer" in which she trained the teachers.

Here, she developed her own unique mnemonic schemes, techniques for identifying language needs, and her own process for language education. She was so successful that she decided to strike out on her own and created the Corporate Language Workshops.

For instance, in the process of teaching native Asian speakers, most language programs utilize a one-dimensional approach of ESL (English as a Second Language) training. Ms. Ross' Corporate Language Workshops, however, specifically targets accent reduction as a separate language issue; this being accomplished by addressing the difficulties in forming sounds in one language that do not exist in the other. Her faculty includes specialists in accent reduction to accomplish this target, whereas the programs of other schools rarely recognize this as a stated goal. Without this as a prescriptive goal, Americans often cannot understand native Asians. The Bank of America recently researched 80 companies that

taught languages and chose the Corporate Language Workshops because of their unique proficiency. Her company has been helping executives from Fortune 500 companies for more than 30 years. All languages! Any state!

FACC MEMBER BENEFIT:

5% DISCOUNT on your first cycle of language lessons



Michele Ross
President

Corporate Language Workshops

42 Elan Lane
Wayne, PA 19087

610-296-5151 / 610-695-0737 Fax
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Félicitations to Danièle Thomas Easton

*Director of France-Philadelphie
FACC Vice President of Programs and Board Director
Former Honorary Consul of France in Philadelphia & Wilmington*

H.E. Jean-David Levitte, Ambassador of France to the US, bestowed the insignia of Knight in the National Order of the Legion of Honor upon Danièle Thomas Easton on January 25, 2007 in Philadelphia.



Congratulations to Jack Dean

*Sanofi-Aventis
Former FACC Board Director*

who was named a Chevalier of the Legion of Honor on September 12, 2006 in Paris.

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Our clients are large French companies, multinational corporations, private equity and other investment funds, and leading investment banks. We are familiar with a wide variety of business sectors, including defense, energy, telecommunications, professional & consumer electronics, clothing, computer software, toys & games, real estate, hotels, food & beverages, banking, chemicals & pharmaceuticals.

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restructurings. We offer advice and assistance in relation to the M&A process involved in buy-out transactions on which we are instructed, whether by the institutional financier of such projects or the management team responsible for running these businesses. We advise on a wide range of French corporate and securities issues including French takeover offers regulations. We also handle merger control filings when required, directly in France and through our network in other jurisdictions.

CAPITAL MARKETS

We advise on cross-border and domestic equity and equity-linked offerings including IPOs, secondary offerings, privatizations, block trades and convertible and exchangeable bonds. With public offerings and private placements on a French and international level, including the US, our public market experience comprises essential regulatory guidance in all aspects of French securities regulations.

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- Assisting with the drafting and negotiation of **share purchase agreement**
- Assisting with drafting of **takeover / securities offering documentation and liaising with the AMF (Financial Market Authority)**
- Ensuring compliance with **Stock Exchange regulations**
- Assisting in **negotiations with the French authorities** (Ministry of Economy, Industry, Defense, etc.)



Alan Cariddi founded the present Paris office and has served as its Managing Partner since 1982. He is a corporate and commercial lawyer whose practice has focused principally on French and international (including US) mergers and acquisitions, joint ventures and strategic alliances, and commercial transactions.

Alan has represented large and medium-size American, French and Japanese companies engaged in a wide variety of commercial, industrial and other activities including energy, electronics, chemicals, software, banking & finance, advertising, investment banking, and pharmaceuticals.

His practice has frequently included representation of clients in international banking, credit and other financial matters, licensing and other intellectual property matters, distribution and franchising matters, private placements and French and international litigation and International Chamber of Commerce arbitration.

Alan practiced actively on Wall Street from 1973 through 1975 and from 1980 through 1982. He is a graduate of Georgetown University and received his J.D. from Columbia Law School in 1973. He is a member of the Paris, New York and DC Bars and a member of the New York State, American and International Bar Associations.

Alan F. Cariddi, Managing Partner
Cariddi, Mee, Rué
Correspondent of
DLA Piper US LLP
 12 rue de la Paix
 75002 Paris, France
 Tel: 011-331.40.15.24.00
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FABIENNE PERPIGLIA is a French native from Aix en Provence. She has been living in Chester County for 10 years. She is a licensed Real Estate Professional, and she is looking forward to helping you in English or in French to make your real estate dream come true. She is always happy to share her local favorites to newcomers!

Dana and Fabienne, your bilingual real estate team, listen carefully to your needs and offer you prompt and personal attention. They are committed to providing their clients superior service to ensure a smooth real estate transaction every time.

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215-419-5559 215-419-5533 Fax
 faccphl@aol.com www.faccphila.org

Editors:

Judith L. Ujobai, Executive Director
 Karine Manillier, Assistant Director

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Members are encouraged to submit press releases and newsworthy information.

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