

FRANCE AND PA CONNECTIONS

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT



INVESTMENT IN PENNSYLVANIA

French companies have 433 locations in Pennsylvania providing 40,738 jobs.

- ✓ 112 or 25% of these companies are manufacturers providing 15,687 jobs.
- ✓ France ranks 4th for the total number of firms and 3rd for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
England	793	49,382	1	1
Germany	718	41,774	2	2
Canada	580	15,829	3	8
France	433	40,738	4	3
Japan	407	21,595	5	4

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

TOP 10 FRENCH-OWNED FIRMS IN PA

- L'air Liquide Societe Anonyme Pour L'etude Et L'exploitation Des Procèdes Georges Claude
- Compagnie De Saint-Gobain
- Wendel
- Arkema
- Sanofi
- Suez
- Agence Des Participations De L'etat
- Total Sa
- Societe De Negoce Et De Participation
- Schneider Electric Se

■ Service

■ Manufacturing

IMPORT AND EXPORT

PA Imports from France Annually (in USD)

Pharmaceutical Products	\$347,864,777
Electric Machinery Etc; Sound Equip; Tv Equip; Pts	\$198,282,036
Industrial Machinery, Including Computers	\$146,232,594
Plastics And Articles Thereof	\$97,960,388
Miscellaneous Chemical Products	\$71,012,897
TOTAL ALL COMMODITIES	\$1,326,902,247

Source: Wisner Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.

PA Exports to France Annually (in USD)

Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax	\$105,833,629
Optic, Photo Etc, Medic Or Surgical Instrments Etc	\$74,953,053
Pharmaceutical Products	\$71,670,975
Electric Machinery Etc; Sound Equip; Tv Equip; Pts	\$60,682,783
Industrial Machinery, Including Computers ..	\$54,639,579
TOTAL ALL COMMODITIES	\$624,004,335

PENNSYLVANIA

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

- ✓ \$809 BILLION
GROSS DOMESTIC PRODUCT
- ✓ CUSTOMERS IN 221 COUNTRIES
- ✓ EXPORTS SUPPORT
1.6 MILLION PA JOBS
- ✓ 5,100+ FOREIGN-OWNED
BUSINESS LOCATIONS
EMPLOYING 321,000+ PEOPLE
- ✓ \$1 TRILLION+ GOODS &
SERVICES MOVING THROUGH
PA INFRASTRUCTURE
- ✓ 120+ STATE PARKS THAT
FEATURE OUR GREAT OUTDOORS



PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

AN ECONOMIC POWERHOUSE

Our economy is the 18th largest in the world, with a GDP that's comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKING SMART. LIVING HAPPY.

Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190



Hyner View State Park
Clinton County, PA



12/09/2019