
Join Us for 3 "Can't Miss" Events, View Past Event Photos, GB Collects FACC Member Offer, France in the USA & Much More!

French-American Chamber of Commerce -- Philadelphia <info@faccphila.org>

Wed, Oct 10, 2018 at 4:17 PM

Reply-To: info@faccphila.org

To: info@faccphila.org



FACC Philadelphia Newsletter - L'EDITION October 2018

REGISTER NOW FOR THESE UPCOMING FACC EVENTS:

10/17 [Resiliency to Preserve Art & Culture: The Paris Agreement & How Museums Are Preparing for Climate Risk](#)

10/23 [How to Survive and Thrive in the Changing Times: Leap Hurdles and Grow Your Business](#)

11/15 [Savor Wine Festival Celebrating the Arrival of the 2018 Beaujolais Nouveau & Wines of the World](#)

PAST FACC EVENTS:

View Photos from 9/15 *International Soccer Night* with the FACC & the French International School of Phila.

View Photos from 9/20 *Quizzo Pub Night* with the FACC, BABC & Young Friends of the Philadelphia Orchestra

View Photos & Recap: 9/27 *International Innovation through Global Migration: Canada - United States - France*
The French Economic Footprint in the U.S. - Embassy of France in the United States

FACC MEMBER NEWS:

Welcome to Our New FACC Members

FACC Corporate Members: Have Your Member Profile or Press Release Featured in Our Next Newsletter

Profile: GB Collects: Superior Professional Recovery Services - Special Offer for FACC Member Companies

Host a French or European Intern/Trainee/VIE with a J-1 Visa at Your Company

EMPLOYMENT:

Employment Opportunities, Active FACC Individual Member Job Seekers & Benefits of FACC Membership

NEWS:

Why International Businesses Should Choose Philadelphia

OTHER COMMUNITY EVENTS:

Tempesta di Mare Philadelphia Baroque Orchestra - *FACC Members Discount!*

SCROLL DOWN FOR MORE INFO!

REGISTER NOW FOR THESE UPCOMING FACC EVENTS:

**Resiliency to Preserve Art and Culture:
The Paris Agreement & How Museums Are Preparing for Climate Risk**



**October 17th, 2018
6:00 PM - 8:30 PM**

**Freeman's Auction House
1808 Chestnut Street, Philadelphia, PA 19103**

Age 21+. Business Casual Attire Suggested.

REGISTER NOW - SEATING IS LIMITED - EVENT WILL SELL OUT!

**\$65/person Non-Members
\$45/person FACC Members & the guests they register**

**Employees of FACC Corporate Members ALWAYS receive the Member Rate
Click Here to See if Your Company is an FACC Member!**

The landmark Paris Agreement (Accord de Paris), the international climate accord, was signed in late 2015 with signatories from over 190 countries. In mid-2016, and again in early 2018, the Louvre made headlines as the Seine's rising water levels threatened the premises and irreplaceable works of art following torrential rains. "Beyond the emergency, this flooding phenomenon, which is more and more recurrent in Paris, reminds us how important it is for our city to adapt to climate change," wrote Paris Mayor Anne Hidalgo.

In New York, Hurricane Sandy wreaked havoc at the Whitney Museum during construction. Closing museum doors and construction delays mean immediate economic impact and revenue loss. How are museums preparing for future natural disasters? And if museums aim to educate and inspire, can the creation of a Climate Museum raise both awareness as well as literacy on climate impact and climate science?

Special Thanks to Our Promotional Partners (more to follow):



Click Here for More Info!

How to Survive & Thrive in the Changing Times

Leap Hurdles and Grow Your Business



Tuesday, October 23rd, 2018
12:00 PM - 2:00 PM

Chamber of Commerce for Greater Philadelphia
200 S. Broad St., 7th Fl., Philadelphia, PA 19102

This seminar will explore the current state of transatlantic business with a focus on several areas of importance to US/European commercial ties.

Panel experts will discuss pressing corporate and industry obstacles such as:

Trade Sanctions & Tariffs

Data & Cybersecurity

Internet of Things (IoT)

Labor Mobility & Immigration

Tax Reform

[Click Here for More Info!](#)

The 28th Annual Savor Wine Festival

Celebrating
The Arrival of the 2018 Beaujolais Nouveau & Wines of the World



Thursday, November 15th, 2018
6:00 PM - 8:00 PM

in partnership with



PYRAMID CLUB
PHILADELPHIA

A Member of the ClubCorp Family

1735 Market Street, 52nd Floor, Philadelphia, PA 19103

Registration is Open - Do not Delay, Event Will Sell Out!

**\$85/person Non-Members / General Public
\$65/person FACC Members & the guests they register**

Register Now!

Merci Beaucoup to Our Wine Purveyors



***Special Thanks to Our Early Bird Sponsors
- more to follow -***

For Exciting Sponsorship Opportunities Starting at \$500, Click Here!



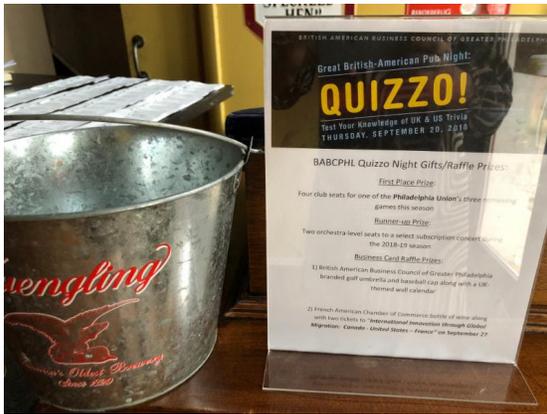
PAST FACC EVENTS:

9/15 International Soccer Night



[Click Here to View More Photos!](#)

9/20 Quizzo with the BABC



[Click Here to View More Photos!](#)

9/27 International Innovation through Global Migration: Canada - United States - France



[Click Here to View More Photos!](#)

The FACC's International Innovation through Global Migration: Canada - US - France program presented the impact that migration is having on innovation for each respective country. A diverse group of nationalities and professions attended to learn from the distinguished speakers. Michael E. Scullin, Laure Pallez, and Jonathan A. Grode all gave compelling and informative speeches. An entertaining evening with wine, cheese, networking, good conversation, and excellent presentations took place.

Michael E. Scullin, Esq., Honorary Consul of France in Philadelphia & Wilmington, and Counsel, McElroy, Deutsch, Mulvaney & Carpenter LLP, opened and closed the program. He briefly discussed business relations between France and the U.S. and provided information on French visas for Americans business travelers.

Laure Pallez, Deputy Economic Counselor, Embassy of France in the United States, offered an optimistic view on why France is a great place for international business. President Emmanuel Macron's proposed economic reforms to promote business development and welcome global business are a promising sign for international companies. France has one of the most open and inviting economies for foreign companies. A lower cost of doing business, a skilled workforce, high R&D incentives, a large startup ecosystem (La French Tech), the global, trendsetting city of Paris, and the lowest expatriate general tax rate, all make France an excellent choice for foreign investors and businesses. President Macron's ongoing pro-business reform agenda increases flexibility and predictability by improving human capital with a focus on vocational training and apprenticeships, while decreasing the corporate tax rate. France remains welcoming of both businesses and incoming talent.

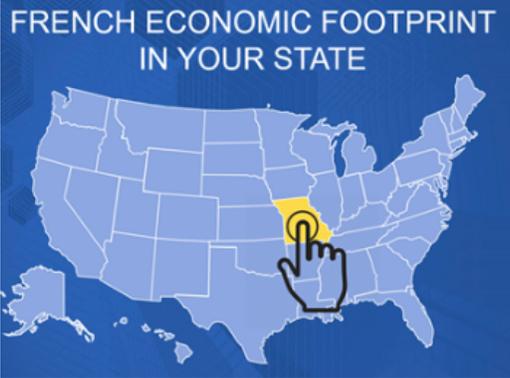
Jonathan A. Grode, Esq., US Practice Director, Green and Spiegel LLC, Immigration Law Firm, followed with an update on hiring foreign workers under the Trump administration. Jonathan started by making the point that immigration is historically not a partisan issue. Although Republicans are now considered to be "harder" on immigration, former Presidents Clinton and Obama had their fair share of legislation on decreasing immigration. In fact, President Obama was often called the "Deporter-in-Chief" for the amount of individuals that were deported under his watch. However, how President Trump's administration has regulated immigration goes above and beyond what any previous administration, regardless of party, has done. Much of the immigration argument today is made on moral grounds (understandably so). However, the immigration cutdown is also illogical from an economic perspective. There are currently over 600,000 open jobs in the US that cannot be filled with American workers. Great attention has been paid to President Trump's attacks on Deferred Action for Childhood Arrivals (DACA) and Temporary Protected Status (TPS), not to mention Immigration and Customs Enforcement (ICE) employer raids, but acquiring H-1B visas are also much more difficult under this administration. Lowering the number of high-skilled H-1B workers is restricting 1 million potential workers from entering the US. In addition, processing times are dramatically slower.

Next, Jonathan discussed the differing approach that Canada is taking with immigration. At the same time the US is becoming more closed, Canada is becoming more open to foreign workers and businesses. Programs such as *Mobilité Francophone* and the *Global Skills Strategy* offer quick and numerous opportunities for foreign nationals to work in Canada. In fact, because of the more amenable immigration approach, many foreign companies are nearshoring in Canada to be close to New York and US global cities, without having to be physically located there.

The talks raised the question: *Is international business expansion better in France and Canada than in the US?* One might be tempted to answer yes to that question. However, it is important to note that while that may seem like the case now, in a globalized, ever-changing world, situations can change quickly. The current US administration might only be in power for two more years, and laws can change quickly in France and Canada. What is clear is that international business opportunities still do exist for all three places.

-- Special Thanks to Alexander David Bervik for writing this article.

The French Economic Footprint in the United States



Laure Pallez, Deputy Economic Counselor, Embassy of France in the United States, shared the following information from the **French Treasury in the US**.

France and the United States, in addition to their strong relationship at the political level, have deep economic ties that are mutually beneficial. These trade and investment flows support growth, jobs and innovation in both countries.

- France and the U.S. traded over \$139 billion in goods and services in 2017, up 16 % from 2016.
- There are \$268 billion of French FDI stock, making France the 6th largest foreign investor. The US is France's #1 source of foreign investment with \$78 billion FDI stock.
- French firms have created 678,600 jobs in the U.S., making them the 3rd largest foreign employers in the U.S. It was the fastest growing source of jobs in the US in 2017. 194,000 of those jobs are in the manufacturing sector. US firms employ 481,000 people in France.
- French affiliated firms invest \$ 5 billion in R&D annually. France is the US's #1 source of R&D in electronics and IT, while the US is France's #1 source of foreign R&D overall.

For more information about the French presence in the FACC Philadelphia's tri-state region, please click on the links below:

[Pennsylvania New Jersey Delaware](#)

[Click here to download the full 2018 France-US Economic Report](#)

To learn more about France in the United States, check out these links and follow the French Embassy on Twitter!

French Embassy in Washington DC: <https://fr.franceintheus.org/>

French Treasury in the US: www.frenchtreasuryintheus.org

Business France: www.businessfrance.fr

Welcome to France: www.welcometofrance.com

Tax4Business: www.impots.gouv.fr/portail/international-professionnel/tax4business

Twitter: @FRTreasury_US

The information provided on this page is non-exhaustive and based on publicly available data, mainly from the US Census Bureau and the US Bureau for Economic Analysis, as well as publicly available corporate data. Sources and methodological details are available at the end of the full report.

To report any inaccuracy or for questions or comments regarding France's economic footprint in the US, please contact washington@dgtrésor.gouv.fr.

Read More

FACC MEMBER NEWS:

Welcome New FACC Members!

Premier Member

Adesis Inc.

Individual

Sylvie Meynet-Kral

Young Professional

Mathilde Beaudeau



ATTENTION FACC Corporate Members:

Contact Us Now to Have Your Company Profile Article or Press Release Featured in an Upcoming FACC Newsletter!

FACC Corporate Members are entitled to have a Member Profile Article or Press Release featured in our e-newsletter, circulation 2500 local business leaders, including 350 FACC Members.

To participate please email your corporate logo, a photo, your complete contact information, and text of up to 250 words, or your Press Release to info@faccphila.org.

To view previous Member Profile Articles, visit <https://www.faccphila.org/newsletter>

**GB Collects: Superior Professional Recovery Services
Special Offer for FACC Member Companies**



GB Collects is a fully licensed, insured, and bonded commercial collection agency specializing in all aspects of accounts receivable management in the commercial collection industry. The President of GBC is one of the founding members of the Commercial Collections Agencies of America. CCA of A is the only collections agency certifying body in which ALL members are certified.

GB Collects will professionally and effectively manage the collection activity of your delinquent accounts receivable. This includes collection calls, dunning letters, skip tracing, litigation services, bankruptcy confirmations and any reporting necessary. We will leverage our deep collection experience to return significant net-back on past-due receivables reducing DSO and potentially resolving items before being written off, while also acting as a liaison through any litigation matters.

Best in Class Features

- Special Offer for FACC Member Companies, no collection no charge 1st party collection management
- Traditional 3rd party collection specialist
- Increased cash flow from delinquent accounts receivable
- Fast remittances to client (within 10-15 business days) by check, wire trans, or ACH
- A dedicated veteran collection team experienced in commercial collections
- An assigned customer service manager who is completely dedicated to your company's needs: reporting, invoicing, settlements, payments, disputes, etc.
- Professional representation by trusted collection attorneys internationally.
- Voted Best Places to Work in Collections 2010 -2018

Value Added Services

- Onsite or Webinar collection training course to educate your entire staff (FREE)
- Fast-Trak collection system - A customized system designed by GBC for easily managed agent collection "queue" and optimal recovery (FREE)
- Online payment/placement portals. Debtor payments accepted via ACH or credit card and client can place any account online 24-7,365 (FREE)
- Customized reporting/ Ad-Hoc Reports (FREE)
- 24/7/365 online access into GBC's web-based system to view and audit potential payments, settlements, collectors' notes and financials (FREE)
- In-depth skip tracing (GBC utilizes a "pay per click" service that provides the most current and sufficient information) (FREE)
- Bankruptcy notification and wire batch remittance (FREE)

For more information, please contact:

Nash Rotter, Regional Sales Manager, GB Collects

1253 Haddonfield Berlin Road Voorhees, NJ 08043

+1-888-688-5700 ext. 151 / nrotter@gbcollects.com / www.gbcollects.com

FACC Associate Corporate Member



Host a French or European Intern/Trainee/VIE with a J-1 Visa at Your Company.

Looking for Young Talent to Help you Develop Your Business in the US and throughout Europe?

The French-American Chamber of Commerce is a **U.S. Department of State designated J-1 visa sponsor** and is proud to have sponsored qualified candidates for international exchange for over 45 years. The J-1 visa program encourages cultural exchange by allowing exchange visitors to come to the United States for up to **12 months as Interns** or for up to **18 months as Trainees** to participate in **full-time, paid, practical training programs at eligible FACC member companies** (minimum 3 American employees, two of whom may be Green Card holders, other restrictions apply). These programs are extremely rewarding and beneficial for both candidates and host companies, and serve to further diplomatic ties between the U.S., France, and the world.

The VIE Program (Volontariat International en Entreprises) is the Human Resources solution to support your international expansion with young European talent. The V.I.E, known in the US as the *French International Postgraduate Internship Program*, was established to promote the international development of French companies while at the same time offering French graduates and young professionals an opportunity to benefit from a formative experience abroad.

Visit the International Career Development Program (ICDP) webpages of our network partner, FACC NY, or contact info@FACCphila.org for more info.

EMPLOYMENT / CAREER:

EMPLOYMENT OPPORTUNITIES with FACC Corporate Members:

No phone calls/drop-ins accepted. Please carefully follow the instructions to apply.

SE-090418 - WELCOMING CENTER - Administrative Support Specialist

The Administrative Support Specialist represents the Welcoming Center as the first point person to introduce potential participants to the array of programs and opportunities available at the Welcoming Center. Able to discern visitor and caller needs and to provide accurate information or referral to internal staff or programs. Responsible for handling front-office reception and creating a welcoming environment for all participants and

guests. Administrative duties include supporting operations, finance, and program delivery, including volunteers.

SE-092018 - WELCOMING CENTER - Small Business Advisor

The Small Business Advisor is a member of the team that comprises the business development function within the Welcoming Center. This is a full-time position. This position reports to the Director of Business Development. The Small Business Advisor performs a variety of financial and business management functions which include advising businesses, providing technical assistance and training to developing and existing businesses. The position also provides support to entrepreneurs in accessing a variety of resources available in Philadelphia and beyond. This position also manages communication, outreach and client recruitment and coordinates partnerships with Welcoming Center stakeholders.

FACC Individual Members - Active Job Seekers:

JS - 030118-D - Constance Besnier

Diligent Legal Officer with 2.5 years of experience. Skilled at reviewing complex agreements, regulations and corporate legal documents and able to translate into forward-thinking business practices. Resourceful, meticulous and proactive with strong communication and problem solving abilities.

JS - 090418

Financial professional with 8 years' experience in global external audit, working in both the UK and France. Proficient in auditing UK listed, IFRS, US/UK/Canadian and French GAAP companies, with strong expertise in understanding and review of analytical variations within the business. Looking for a role as financial accountant or financial analyst in a dynamic company.

For more information about this candidate, send an email to info@faccphila.org and reference the account number above.

Free Employment / Career Benefits of FACC Membership:

FACC Corporate Members, who would like to **post an employment opportunity** in our monthly e-newsletter, *L'Edition* (circulation 2500 local business leaders), and on our website, may email the job description(s) with instructions for applying for the position(s) to: info@faccphila.org. We will assign a Job Opportunity (JO) number and include a general description and location to keep your company's name and address private.

FACC Individual Members, who are active job seekers, may **email a brief Summary of Qualifications** paragraph to: info@faccphila.org to be posted in the FACC's Newsletter and on our website. If requested, we will assign a Job Seeker (JS) number to protect your anonymity. You may also email a general cover letter, advising your US Citizenship or work visa status, and your resume. Should we be contacted by a company interested in your profile, we will contact you directly with the job description and the instructions to apply for the position if you wish.

Not Yet an FACC Member?

JOIN THE FACC!

NEWS:

Why International Businesses Should Choose Philadelphia

With strengths in Life Sciences, Education, Financial Services, and Technology, the City of Philadelphia invites businesses from around the world to explore the many benefits of locating here.

International Business Flyer (English version): This flyer includes statistics and information on the benefits of opening a business in Philadelphia.

Dépliant French International Business: Ce dépliant comprend des statistiques et des informations sur les avantages de l'ouverture d'une entreprise à Philadelphie.

Thanks to Lauren Swartz, Senior Director, International Business, Department of Commerce, City of Philadelphia, for sharing this information.

OTHER COMMUNITY EVENTS:

Tempesta di Mare - Philadelphia Baroque Orchestra



Tempesta di Mare of a baroque orchestra here in Philadelphia will present *Paris Quartets*, features some of Telemann's famous quartets composed and debuted in Paris around 1730.

The concerts will take place on October 19th, 20th, and 21st.

FACC Members will receive a 15% discount with the promo code ***FrenchFriends***.

Click Here For More Information

FACC's MISSION

The French-American Chamber of Commerce (FACC-Philadelphia) is an independent bi-national, non-profit membership organization.

Our mission is to foster a thriving economic relationship between the United States and France and to welcome and support French businesses, entrepreneurs, and professionals in Pennsylvania, Delaware, and Southern New Jersey.

FACC Philadelphia | www.FACCphila.org | info@FACCphila.org | +1 215-716-1996

STAY CONNECTED



Interested in Meeting French and Globally-minded American Business Professionals?

JOIN THE FACC!

French-American Chamber of Commerce | 1617 JFK Blvd. Ste. 555, [Philadelphia, PA 19103](#)

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Sent by info@faccphila.org in collaboration with



Try it free today

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